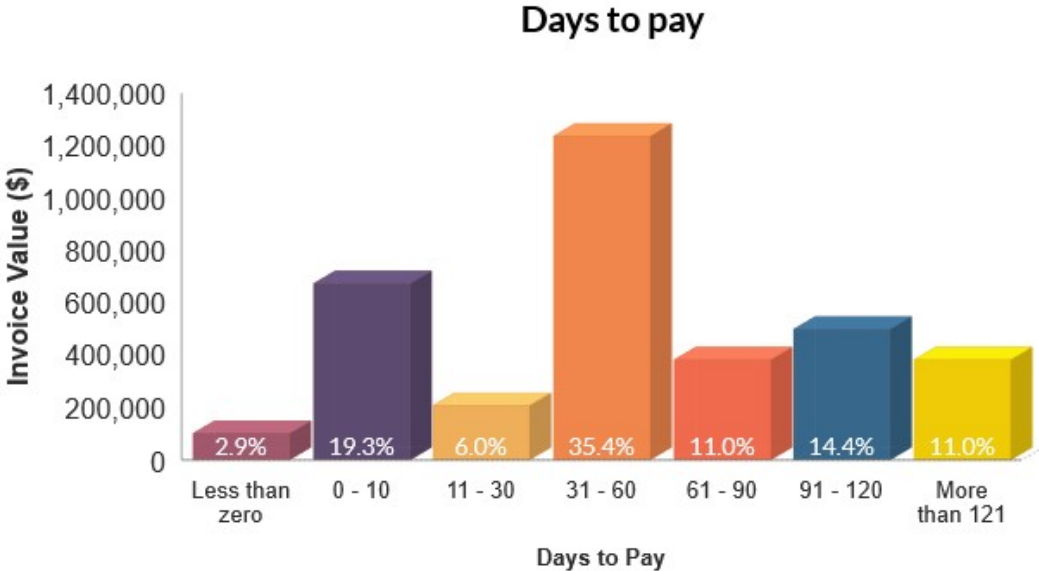


Financial Workflow Metrics

Cash Utilization

in3corp provides cash flow metrics to provide clients a macro-level benchmark of performance across various suppliers. Cash Utilization shows values and volumes of invoices processed and credits utilized over a financial year. The ideal average payment term for this client should fall between 31 to 60 days, in keeping with contractual terms. In the below example (Days-to-Pay), we see the bulk of invoices were processed within 31 to 60 days. The real area of concern lies with invoices paid too quickly (less than 30 days) or paid too late (after 120 days). Invoices paid too quickly negatively impacts client cash flow and pushes a favorable cash position to suppliers. Unless the client is enjoying favorable discount terms within these transactions, such invoices should be moved to longer Days-to-Pay. Invoices paid too slowly can portray a problem within the P2P cycle. These “Grief Transactions” are opportunities for error and may pinpoint control issues.

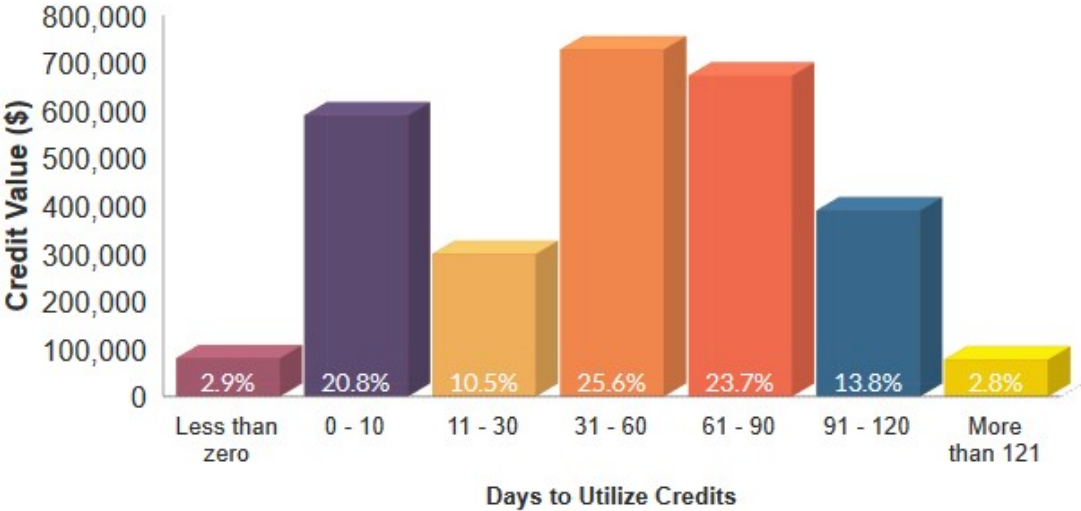
In the second example (Days to Utilize credits), we see that maximum credits were utilized between 31 – 60 days and 61 – 90 days. Ideally clients should capture credits as soon as they receive them. In cases where immediate utilization is not possible clients should use credits within 10 days. in3corp highlights such transactions and helps clients to improve their cash flow.



Financial Workflow Metrics

Cash Utilization

Days to Utilize Credits



Sample data